

# sms to social print to epub email to eCommerce classroom to eLearning

and LMS to see what's next, we are a **Centre of Content Excellence**.

## alphabet factory®

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About Alphabet Factory

## We're writers, directors, strategists, and great chit-chatters.

The founders have over two decades of experience in the content industry, producing exciting experiences that we are proud of and for folks that we believe in. •

## We develop and deliver high quality, organized, organic, SME Driven Content.

f Alphabet Factory

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## Using year-over-year development methodologies and adapting the best market practices, we will ensure that your new requirement will be achievable, accessible, and help you build a 100x product. We're a growing team of experts and thought leaders full of personality minus ego. We're the wearer of many hats dedicated to helping companies like yours grow.

We help in creating an immersive learning experience – anytime and anywhere



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300 +**Full-Course** 

Publication

We developed 300+ full-time courses for corporates, universities, colleges, and schools across the globe.

406+ Subject Matter Experts

Our courses and content is curated by industry practitioners, and subject matter experts (SMEs).

1345+ Labs as

Service the student.

We have more than 1345 virtual labs for multiple subjects and training which are driven according to the competency of

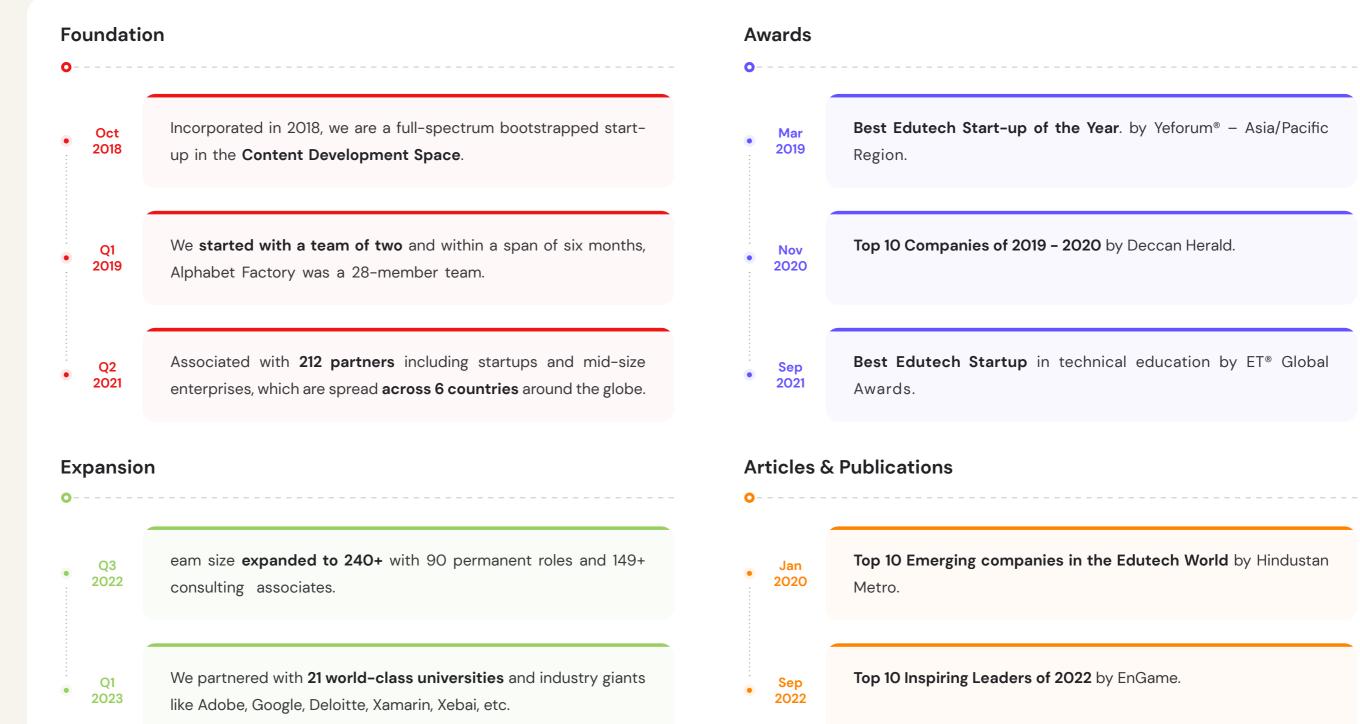


**Our Journey** 



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#### Our Journey





Best Edutech Start-up of the Year. by Yeforum® - Asia/Pacific Region.

Top 10 Companies of 2019 - 2020 by Deccan Herald.

Best Edutech Startup in technical education by ET® Global Awards.

A

Top 10 Emerging companies in the Edutech World by Hindustan Metro.

Top 10 Inspiring Leaders of 2022 by EnGame.



**Our Services** 

#### **Our Services**

**Course Delivery** 

## **ILT Development**

Our Instructor-led training (ILT) development service is a professional service that involves the creation and delivery of training...

**Course Delivery** 

## eLearning Development

\*

Our development services involve in the creation and delivery of digital learning content, often in...

**Course Delivery** 

## **Curriculum Development**

The curriculum is what your students will learn, while the instructional design is how your students will learn it.

**Course Delivery** 

## Language Translations

Our team has extensive expertise in eLearning and classroom Localization, having worked on over 1600 hrs of...



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#### Course Delivery

## Virtual & Blended Learning

We had deep expertise in helping our customers in their journey of Virtual and blended Training Transformation.

Immersive Learning

## **Scenario Based Delivery**

We had deep expertise in helping our customers in their journey of Virtual and blended Training Transformation.





**Our Services** 

#### **Our Services**

Immersive Learning

## **Gamified Learning**

The curriculum is what your students will learn, while the instructional design is how your students will learn it.

**Continuous Learning** 

## **Content Curation**

The curriculum is what your students will learn, while the instructional design is how your students will learn it.

#### Multimedia

## Multimedia Development

Our development services involve in the creation and delivery of digital learning content, often in...

#### Technolo

## Learning Technologies

We had deep expertise in helping our customers in their journey of learning technology and Training Transformation.



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## **Continuous Learning Content Maintenance**

The curriculum is what your students will learn, while the instructional design is how your students will learn it.

#### Multimedia

## L&D Advisory

Measuring the effectiveness of training and its impact on both learners and business key performance indicators (KPIs) can be a challenging endeavor.

\*

Next

Our Team

### The Founders



### The Team behind the Scenes



Khalil Jessa

Director - Sales (Canada)



Aparna Chugh

Director Content Strategy

A hands-on content expert with more than 18

years of experience. Aparna has been responsible

for bringing concepts to life for clients such as

Phillips, Xebia, Dasa, PMI, CCC, Sony, and many others. Her work has been recognised by India

5000, the MSME council, and JCI Lions.

Daisy Roberts Director - Program Management



Bharadwaj Head - Marketing

Head - Marketing Communications







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PORTFOLIO.

### Kalyan Gali

#### Director Delivery & Research

A multi-award-winning creative dude, with a passion for details. Kalyan has spent the last 18 years creating, designing, and directing work for some of the world's most exciting and forwardthinking brands, such as HCL, Aristocrat, Bwin, GM, Netflix, and Xebia.



Akhil D Manu Head -Production



### Ashraf Siddiqui

Head - Test Automation



### Rohin Grover

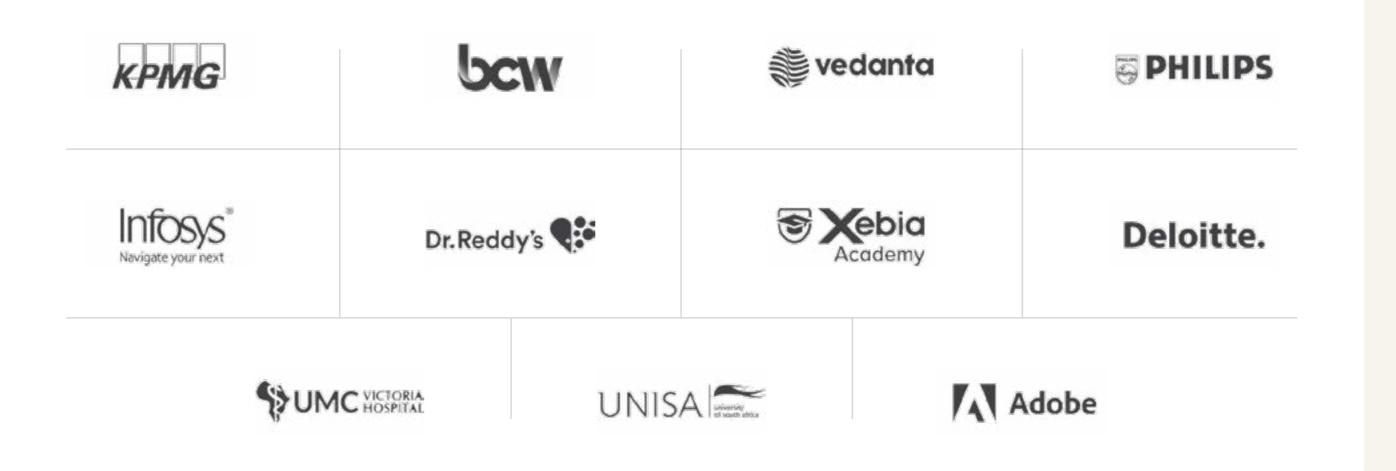
Head -Technology

Clients we have worked with

## It's with gratitude that we acknowledge our clients and their repeated patronage.

1573+ Clients. Leaders and pioneers in their own fields. •

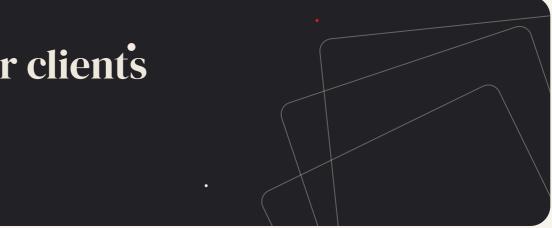


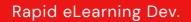


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#### 🗄 Overview

## **Bite-course Rapid eLearning development**

Alphabet Factory was approached by a business client to make a series of short courses on various topics for their employees. The project was called "SkillUp", and it was meant to help employees improve their skills and knowledge by offering them short, focused training sessions. These 30 courses for "SkillUp" had to go live in 120 days.





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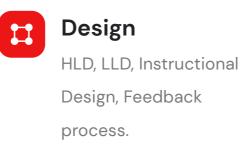
## Task

The scope of the project was to develop 30 courses, each no longer than 4 hours in length, covering topics such as time management, effective communication, leadership, and cybersecurity. The courses needed to be interactive, engaging, and delivered in a variety of formats, including videos, animations, and quizzes.



### Strategy

Course Curriculum Design, SMEs inputs.



## Pr

Media Development, Graphics and Videos,

etc.



## Production



### Platforms

LMS, LCMS, Articulate Storyline, Adobe, GDocs, MSOffice, Jira.

Challenges

Project deadline was a critical challenge. The client wants all courses finished and launched in 120 days. Ensuring that the end-users found the courses valuable was another concern.

Case Studies



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One of the main challenges we faced was the tight deadline for the project. The client wanted all courses to be completed and launched within six months. To achieve this, we needed to develop a streamlined production process, utilizing agile project management methodologies and collaboration tools.

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Another challenge was ensuring that the courses were relevant and useful to the employees. To address this, we conducted a needs analysis to identify the most pressing training needs of the client's workforce. We also incorporated feedback from beta testers to refine and improve the courses before launch.

### 🗹 Experience





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Alphabet Factory delivered 'SkillUp' 30 bite-sized courses in a short timeframe. The project had strong client engagement and positive results.

01

The outcome of the project was a success, with all 30 courses completed and launched within the 120-day timeframe. The courses were well received by the employees, with high levels of engagement and completion rates. The client reported an increase in productivity and efficiency, as well as a decrease in errors and incidents related to the topics covered in the courses.

...

## 02

The SkillUp project required the creation of 30 bite-sized courses on a wide range of subjects, with an emphasis on rapid development and a strict deadline. The initiative was a success, with high levels of participation and favorable results for the client.

Rapid eLearning Dev.

### 🛃 Gallery









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#### Linguistic Translations

### B Overview

**Linguistic Translations for Technical Content** June 3, 2022 Recently, Alphabet Factory was tasked with translating technical content into four distinct languages: Polish, German, Japanese, and Latin. The client, a global organisation, provided the content in English, and it was our responsibility to provide translations of the technical content that accurately conveyed it to the intended audience.



### Task

The content was a technical document, which necessitated an in-depth knowledge of the subject to ensure an accurate translation. In addition, the target audience was geographically dispersed, so it was essential that the translations were culturally appropriate.



### Strategy

Course Curation, SMEs

inputs.

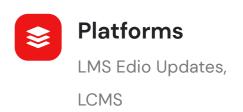


### Design

Instructional Design,

Production Media Development

Feedback process.



Linguistic Translations

Challenges

# The technical complexity of the content necessitated the use of subject matter specialists in each target language.

01	   	   	
The complexity of the document's technical language posed		l	Still anot
the greatest challenge. To ensure that the translations were	I	I I	four langu
accurate and conveyed the intended meaning, it was necessary	I	I	customs
to appoint subject-matter experts who spoke the target	Ι	Ι	
language natively.	Ι	Ι	
	Ι	Ι	
	J	l	

Case Studies



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ther difficulty was ensuring cultural relevance across all guages. The target audience had different traditions and ns, so we had to ensure that the translations were both accurate and culturally appropriate.



🗹 Experience





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Alphabet Factory provided high-quality translations in all four languages. They solved the problems and provided accurate and culturally appropriate translations.

01

We employed native-speaking translators with technical knowledge and investigated the cultural compatibility of each language. They encompassed the language, culture, and traditions of the target audience. We accomplished the deadline with translations of superior quality in four languages.

...

## 02

Customers enjoyed our accurate, culturally suitable translations. Our translation services produced a high-quality product that accurately conveyed technical content to its intended audience. Our adept translators, extensive study, and cutting-edge technologies enabled us to overcome challenges and please the client.

🖾 Gallery





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#### B Overview

## Add complex meta-tags and create level-wise assessments

A US based university contacted Alphabet Factory to enhance the effectiveness of their e-learning platform by adding complex meta-tags and creating assessments. The institution desired to improve the user experience and make it simpler for learners to search for and locate pertinent content. In addition, they desired assessments that were aligned with the course learning objectives.

Meta-tags & Assessments



### Task

The project's scope included the addition of complicated meta-tags to the e-learning platform and the creation of assessments for three courses: Physics, Chemistry, and Biology. The institution desired that the meta-tags be keyword-based and offer relevant results for the students. The assessments were intended to measure the learner's knowledge and comprehension and provide improvement-oriented feedback.



### Strategy

Course Curation, SMEs

inputs.





Instructional Design, Feedback process.

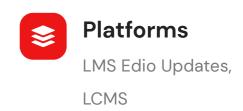


June 3, 2020

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## Production

Media Development



Meta-tags & Assessments

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🗊 Challenges

## We required Meta-Tags on a system that was already operational, and it needed to get pertinent results.

Case Studies		



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01	   	   	
The greatest obstacle we faced was ensuring that the meta-	I	l	Anothe
tags generated relevant and effective search results. In addition,	1		
we had to guarantee that the tests were connected with the	I	l	
learning objectives and capable of accurately tracking student	Ι	Ι	
performance.			
	I		

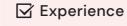


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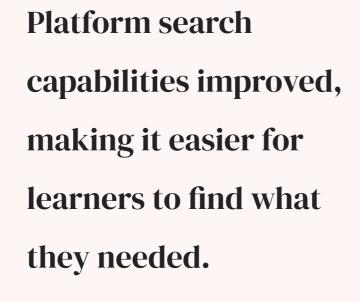


er difficulty was ensuring that student assessments were interactive and interesting.

Meta-tags & Assessments







01

Following a comprehensive study of the course's objectives, audience, and outcomes, keywords, course-specific descriptors, and tags were added to the metadata. After adding metadata to the e-learning platform, an exhaustive test was conducted. Exams contained multiple-choice, drag-and-drop, and short-answer questions, as well as animations and films to make them interactive. Lastly, we conducted pilot tests of metadata and assessment efficacy and made improvements based on the results

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The e-learning platform was enhanced by complex meta-tags and tests. Students were able to locate relevant content with the aid of metatags, and exams helped them grow. Also, the students valued the interactive and interesting character of the evaluations.



### 🖾 Gallery

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44 Attie Touchaurgery (/ttie rmato nome-"keywords" com terri='Safe yet accessible content, available anytime for you and your team'>

...

smata nome='description' content='Touch Surgery is an interactive mobile surgical simulator that guides you step-by-step through every part of an operation, and every decision that's made along the way?





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### B Overview

## **Instructor-Led Training to eLearning Conversion**

A reputable US-based university approached our company to convert their classroom course into an e-learning program. The objective was to offer students a more flexible and convenient learning environment. Our team accepted the challenge and transformed the course into an interactive and engaging e-learning program.



### Task

The objective of the project was to convert an undergraduate classroom course into an e-learning programme. The course included lectures, laboratory work, and assessments. The university desired to enhance student engagement and learning by incorporating interactive modules, videos, animations, and simulations into the e-learning programme.



### Strategy

Course Curation, SMEs

inputs.



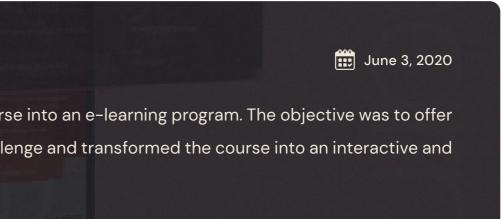


Instructional Design, Feedback process. Pro Pro

Media Development, Whiteboard Animations,

etc.

#### eLearning Conversion



## Production

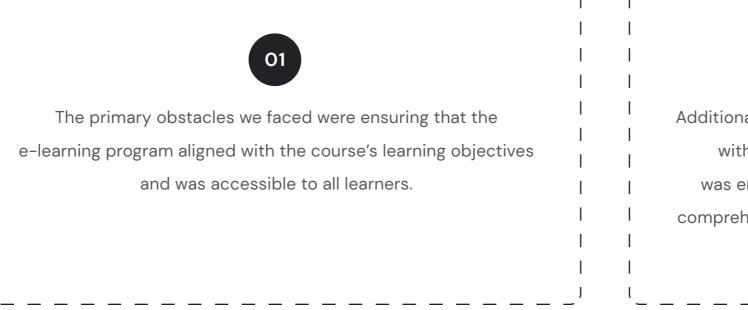




Storyline 360, Adobe, GDocs, MSOffice, Jira.

Challenges

# We required to convert courses in a manner that it was easily accessible to all learners.



Case Studies



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eLearning Conversion

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Additionally, we had to ensure that the program was compatible with various platforms and devices. Another difficulty was ensuring that the laboratory exercises were simple to comprehend and could be completed remotely by the learners.





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The end-users are university-level students, so the EL should be much detail oriented so that they re not dependent on an instructor.

01

Experience

They overcame barriers and turned the classroom course into an e-learning program by examining learning objectives, audience, and outcomes. Making an interactive e-learning storyboard with movies, animations, and simulations with LMS-compatible software.

## 02

Learners appreciated the university's e-learning program. It was engaging and devicefriendly. Laboratories taught learners. University enrollment and performance increased dramatically.

#### eLearning Conversion

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### eLearning Conversion









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#### B Overview

## **Course Curriculum Development**

One of the Top Universities in India that had operations across south Asia pacific and Europe approached for developing a specialization course for college graduates in Artificial Intelligence and machine learning – AiML.



### Task

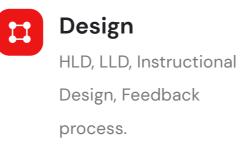
The scope of the delivery includes the creation of the 4 years course curriculum, SMEs and Core Author procurement, Live labs, Study materials, Instructor training, Marketing materials for the university, Course promo videos, and a feedback mechanism.



#### Strategy

Course Curriculum

Design, SMEs inputs.

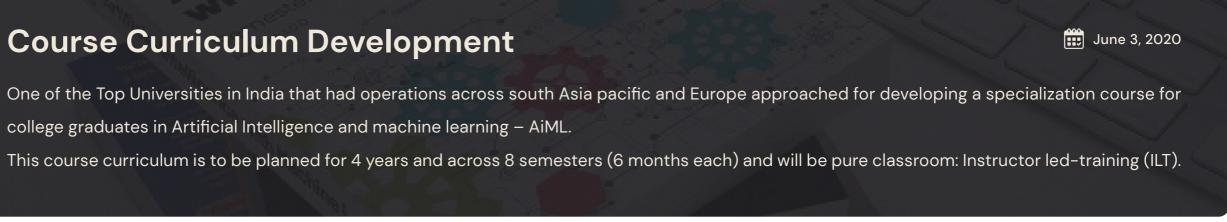


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etc.

### **Curriculum Development**

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## Production

Media Development, Graphics and Videos,



### Platforms

LMS, LCMS, Articulate Storyline, Adobe, GDocs, MSOffice, Jira.

🗊 Challenges

## We need practitioner-level SMEs and not just regular academic personnel.

2 **Case Studies** 

01

We personally wanted to curate the course at a practitioner level instead of regular academic personnel. Practitioners will have more real-time knowledge of the subject.



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Curriculum Development

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So, choosing the right practitioner who can understand things from a student's perspective and apply their existing knowledge was a big challenge for us.





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We started with developing one fulltime course for this partner and today we have already delivered 8 courses.

01

Experience

Creating the RIGHT technical course in today's world will need lots of expertise from the subject, research, teaching aspect, delivery, platform, security of the content, and constant upgradation. We from the Alphabet factory created a successful working model on each and every element needed for developing a course.



We had an in-house pole of SMEs for almost every subject vertical and a team of 120+ content curators like Instructional designers, graphic designers, animators, and technology developers who are well versed in Edutech and academic programs.

#### **Curriculum Development**

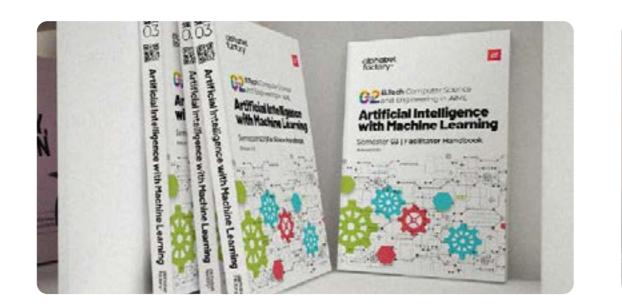
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🛃 Gallery



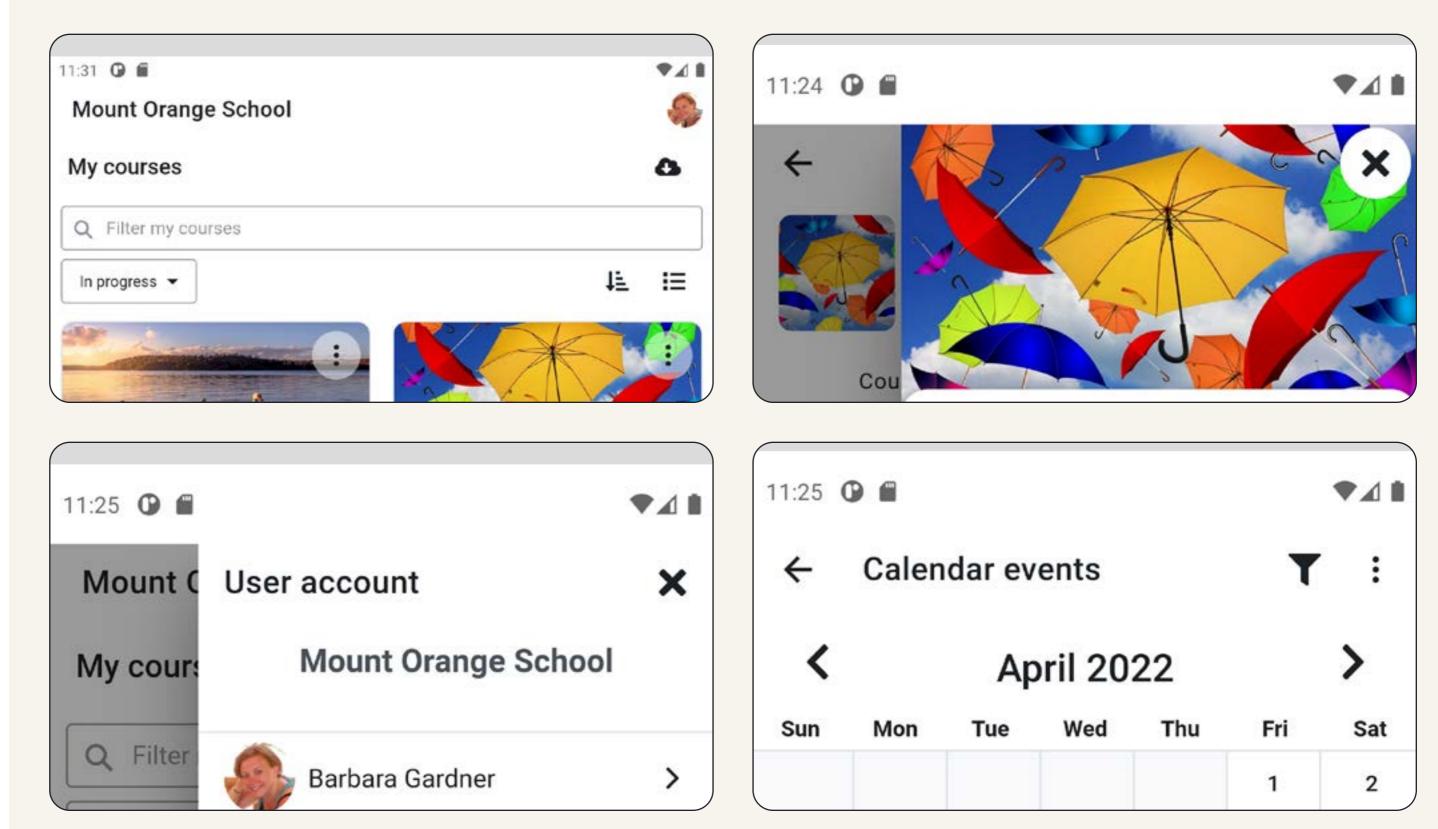


### Curriculum Development



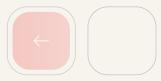




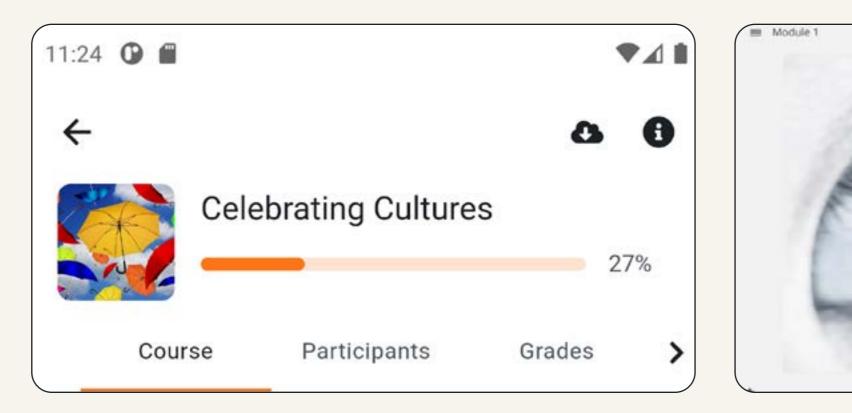








Samples in Education Technology









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Open-angle glaucoma is often

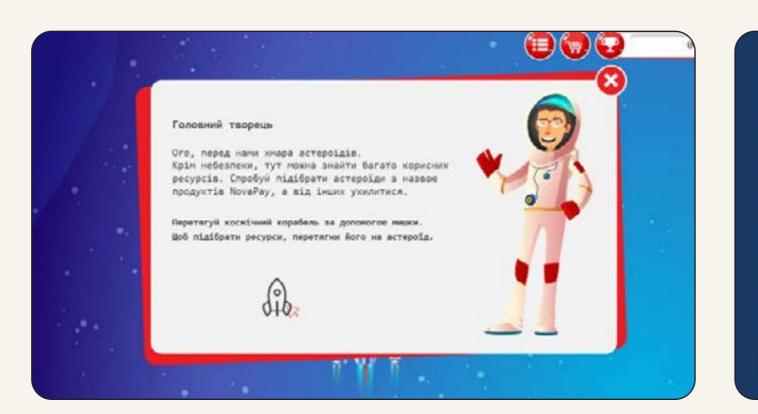
REFERENCES RESOURCES

asymptomatic until there is substantial irreversible damage to the optic nerve fibers.

If not diagnosed early and treated effectively, glaucoma can result in permanent vision loss and ultimately, in blindness.<sup>1</sup>



#### Samples in Education Technology





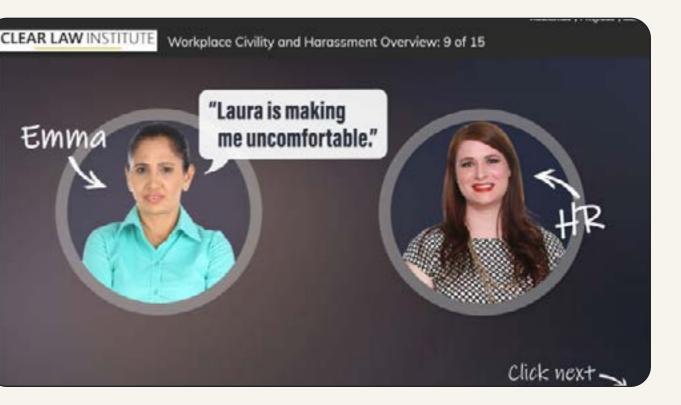




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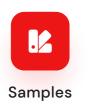








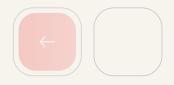










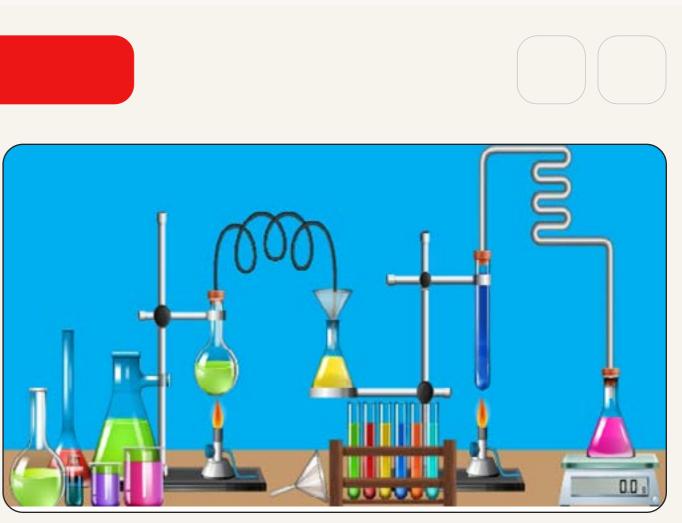


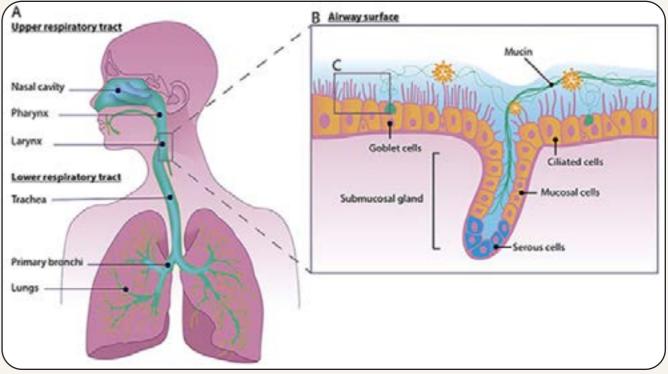


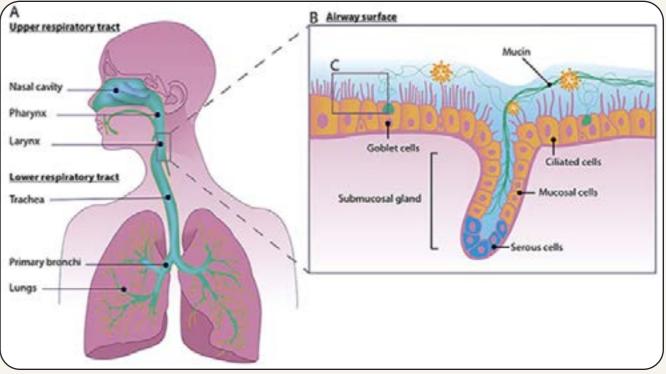


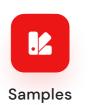


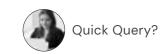


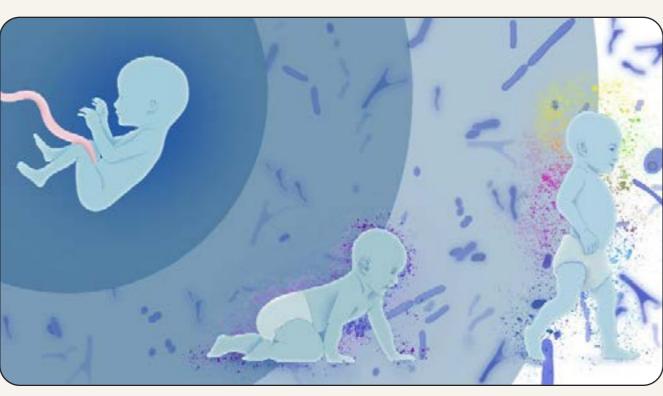




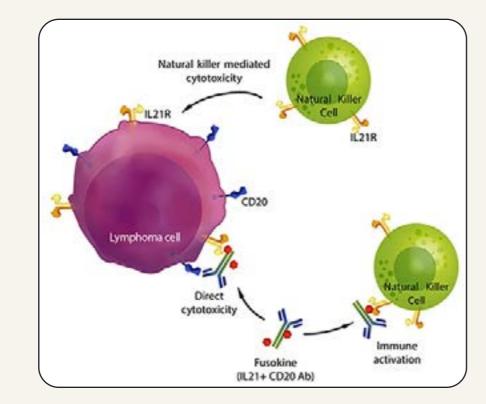




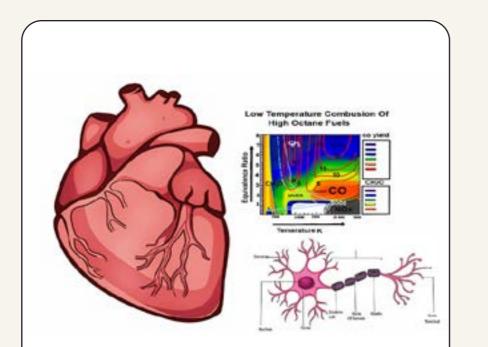




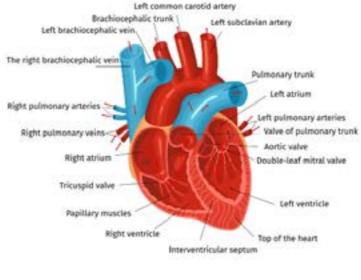
#### 2D Illustrations





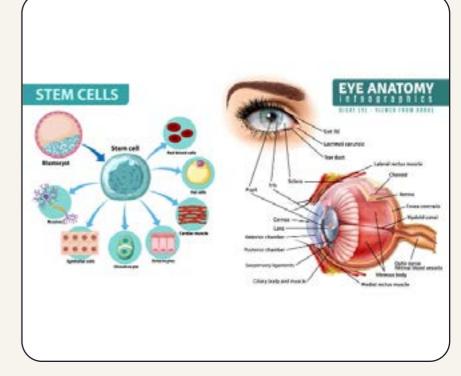


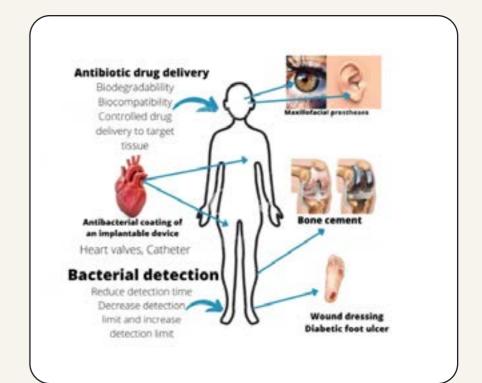




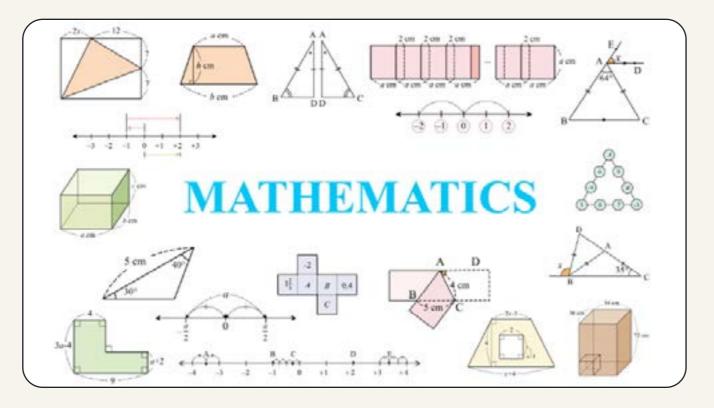


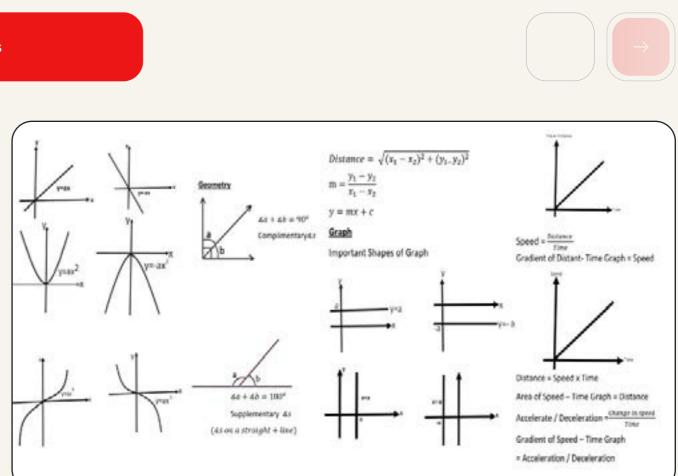






**2D Illustrations** 





(b)

(C)

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Samples



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 $_{z1} = \frac{-0.2 - \sqrt{(0.2)^2 - 4(-0.08)}}{2(-0.08)} = -2.5,$  $_{22} = \frac{-0.2 + \sqrt{(0.2)^2 - 4(-0.08)}}{2(-0.08)} = 5.0.$ 

 $Y_{i} = 5 - 0.2Y_{i-1} + 0.08Y_{i-2} + c_{i-1}$ 

(a)

formula

So the roots are outside the unit circle and the process is stationary.

ISEG- LISBON SCHOOL OF ECONOMICS AND MANAGEMENT

2017/2018

Advanced Econometrics Problem Set 1 - Univariate time series modelling (Answers) (version 14/11/2017)

Which of the following autoregressive processes are stationary? [where ∈, - WN(0, σ<sup>2</sup><sub>e</sub>)]

Answer:  $\Phi(z) = 1 + 0.2, -0.08^{2}$ , so the roots are obtained using the quadratic

 $Y_{i} = 2 + 2.1Y_{i-1} - 0.2Y_{i-2} + \epsilon_{i};$ **Answer:**  $\Phi(z) = 1 - 2.1, +0.2^{2}$ , so the roots are

$$\sum_{n=1}^{2} \frac{2.1 + \sqrt{(2.1)^2 - 4(0.2)}}{2(0.2)} = 10,$$
  
$$\sum_{n=2}^{2} \frac{2.1 - \sqrt{(2.1)^2 - 4(0.2)}}{2(0.2)} = 0.5,$$

so one of the roots is inside the unit circle and the process is not stationary.

 $Y_i = 1.6Y_{i-1} - 0.65Y_{i-2} + 0.05Y_{i-3} + \epsilon_i$  [Hint: If you write the model in the form  $\Phi(L)Y = \in$ , we have  $\Phi(2) = 0$ ];

Answer:  $\Phi(z) = 1 - 1.6 + 0.65 + 0.05$ . Notice that by the hint z = 2. To find the remaining zeros we now apply Ruffini's rule to divide the polynomial  $\Phi(z)$  by the binomial (z-2). The following table presents the results of this division.

> -0.05 0.65 -1.61 2 -0.11.1 -1

#### Testimonials

## 66

#### **Course Curation**

## Our courses' version changes were completed in a very professional manner. The Alphabet Factory's maintenance team is to be commended. All relevant terminology was perfectly included into the text without appearing forced, and the work was outstanding. They are such content masters; therefore, we want to work with them more.

#### Prof Mahindra Nayak

SME. Skilled Box

## "

\* \* \* \* \*

\* \* \* \* \*

"

## Manoj Manohar CEO. Reality Solutions

The Delivery techniques Kalyan and team use are simply amazing; they are just out of world. The eLearning courses created by Alphabet Factory have such a fresh appearance on each screen, which keeps our students engaged and most importantly our sales are new 3x. Thanks Guys!

Khalil Jessa **CEO.** Widerlens

#### Course Development

Prior to approaching Alphabet Factory, we believed we were doing the best we could, but after connecting with them, we realized that our subject matter experts (SMEs) could provide subject expertise, but we needed instructional designers to assist with curriculum framework. This has greatly increased the value of our courses.

César Gutiérrez Díaz CEO. Sustensol

66 Testimonials



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## PORTFOLIO

#### **Best Practices Training**

Aparna and team did for us in just 3 weeks flat what our content development partners were unable to do in 2 - 4 months. We took a 2-day training program with them and found our team members much more productive. Great ROI, Interesting concept!

#### eLearning





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## We are here to help!

We operate in a culture built on trust and we believe this can only be achieved through communication and experienced support. We guarantee at Alphabet Factory you always talk to a human! Get in touch with us and we will assure to make your dream a reality

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